

No. BSNLCO-EBII/11(17)/2/2020-EB-II
Dated 16th October, 2020

The Chief General Managers
All Telecom Circles / Metro Districts / Telecom Regions
BSNL

Subject: Mandatory utilisation of network of Bharat Sanchar Nigam Limited (BSNL) and Mahanagar Telephone Nigam Limited (MTNL) for internet / broadband, landline / leased line.

- Ref. 1. DoT letter No.-19-1/2019-SU-1, dated 12.10.2020 to Secretaries of all Ministries /Departments of Government of India.
2. DoT letter No.-19-1/2019-SU-1, dated 12.10.2020 to Chief Secretaries of all State Governments

DoT had communicated directions of departments of expenditure, Ministry of Finance regarding the mandatory utilisation of capacities of BSNL for internet / broadband, landline / leased line requirements by Ministries / Departments of Government of India / Central Public Sector Undertakings (CPSEs) / Autonomous Bodies etc.

DoT had further sent letters to Chief Secretaries of States for considering the GoI instructions for implementation in State Governments too. The copies of both reference letters are attached.

Accordingly, it is requested that:

- Efforts should be made in time bound manner to contact all Central Governments Ministries / Departments / CPSEs / Banks etc. for getting the business on nomination basis.
- The cases where such organisations are in the process of tendering, should be pursued to split the same and give BW portion to BSNL on nomination basis.
- CGMs should write to concerned Chief Secretaries of States and have meetings with them for implementation in that state.
- Concerned GMs of SSAs/ EB Should also write / meet to municipal bodies / State Government Departments / State PSUs etc. for getting work on nomination basis.
- Copies of both of these DoT Letters should be available with NAM / KAM for his information and pursuance.
- The efforts and outcome should be intimated to BSNL CO. for further necessary action on fortnightly basis at eb1bsnlco@gmail.com for EB Platinum units and eb2bsnlhq@gmail.com for EB Gold units.

Hence it is our responsibility to get maximum business on nomination basis with the support provided by the Government of India. This would be helpful in boosting BSNL's image, reputation and revenue share.



(V. Ramesh)
Director (Enterprise)